**Interview with socially responsible supplier Brüggli**

**Romanshorn, June 2021 - In an interview with Brüggli, Serge Patamia, CEO of Rinco Ultrasonics, reveals how cooperation with the apprenticeship and integration centre works, what challenges COVID-19 has brought and the values that Rinco Ultrasonics lives by. Rinco Ultrasonics develops and manufactures ultrasonic welding and cutting machines. Various individual parts made from aluminium and steel are produced by Brüggli Industrie.**

**Brüggli: Mr Patamia, how would you describe your company and what it offers in three sentences?**

Serge Patamia: Rinco Ultrasonics specialises in the development and manufacture of ultrasonic welding machines and ultrasonic cutting equipment for the plastics industry. Rinco is a recognised and reliable partner of a large number of companies in the automotive, medical technology, textile and food processing, packaging and electrical engineering, plant and equipment engineering, and telecommunications industries as well as in the household and leisure sectors. Rinco Ultrasonics has been a member of the international Crest Group since 1996 and has a global presence thanks to the subsidiaries and representatives it has in over 40 countries worldwide.

**What are the particular strengths of your machines?**

The high quality of our machines enables plastomers to be bonded efficiently, reliably and permanently. Plastomers are plastic parts that can be deformed – thermoplastically – in a specific temperature range. The precision of ultrasonics allows precise and reproducible results to be achieved. With our Electrical Motion series, it is also possible to attain a welding process that is up to 100% traceable. Our ultrasonic welding machines from the Electrical Motion series work entirely without air pressure; this enables welding force, speed and amplitude as well as each phase of the welding process to be controlled individually – achieving an excellent welding result.

**What are the greatest challenges you are facing at present?**

Demand for the production of protective masks has increased massively. We are receiving enquiries from all over the world. Nevertheless, keeping up with this demand is a challenge that we are happy to take on and are rising to as a team.

**So you are involved in the fight against coronavirus.**

**Has this influenced how you view your machines?**

We are already certified to ISO 13485. This certification confirms that our processes meet the high standards required for the manufacture of medical devices. Our ultrasonic welding machines from the Electrical Motion series are certified according to ISO Class 6 and can therefore even be used in clean rooms. Fortunately, we therefore didn’t have to adapt any processes and could get started with production straight away. Components from Rinco Ultrasonics are used in the production of protective masks, among other areas.

**What does this mean to you and your employees?**

The opportunity to supply equipment that is used in the fight against the pandemic has bonded us together even more closely as a team. Although I’m happy to report that we had a very good team spirit at Rinco Ultrasonics before the pandemic, the coronavirus crisis has given us all a common goal. Our team has increased its efforts to meet the demand and everyone has supported each other. I am proud of my colleagues and what we have achieved as a community.

**Many companies and industries are experiencing problems with the availability of parts and the reliability of supply chains. Have you also faced these kinds of difficulties?**

We have a huge warehouse and maintain a larger stock of materials on site. As a result, we have so far been able to respond more quickly than our competitors. We can therefore ensure the availability of our products at all times.

**You use parts that are produced by Brüggli Industrie. How did this collaboration come about?**

Due to Brüggli’s proximity to our company and what it was able to offer, we decided many years ago to have Brüggli regularly produce various individual parts made from aluminium and steel precisely to our specifications. Short transport distances are important in ensuring rapid processes. Whenever possible – and provided we’re happy with the quality – we would like to support local production plants.

**How satisfied are you with Brüggli Industrie?**

The parts that Brüggli produces for us are of a high quality. We are very satisfied with the partnership. We manufacture components and machines to very high standards of quality. We also expect our partners to live up to these standards. And we are prepared to pay a fair price to ensure this.

**What does the fact that your orders are supporting Brüggli’s apprenticeship and integration work mean to you?**

Giving everyone a chance is part of our company philosophy. We take this responsibility very seriously and demonstrate this at both local and global level. I’m keen to emphasise the following, however: as a company, we expect our suppliers to deliver the highest quality. For us, it is the quality of the parts above all else that is the crucial factor. Brüggli supplies this level of quality and we are very satisfied with our partnership. Brüggli’s quality is absolutely competitive and we are thankful that we have found a partner that assists us with high-quality parts. The fact that Brüggli is a socially responsible company simply makes this valuable partnership that bit more precious.

**How important is Romanshorn as a location for you and your company?**

RINCO ULTRASONICS AG was established here at Lake Constance and we are intending to stay at this location. Production in Switzerland is part of our company philosophy. From an economic perspective too, Romanshorn is of value to us. The area around St. Gallen and Lake Constance is perfectly positioned between Germany, Austria and Switzerland. The international airport is just an hour away, as are Germany and Austria.

The municipality of Romanshorn has also helped us to find the best solution to expand our company. We are grateful for this support, as it meant we didn’t have to move and were able to optimise our company taking a solution-oriented approach.

From a social perspective too, Romanshorn means a great deal to us. It is the home of our company and we want to support the local area. We sponsor FCSG football club as well as other local institutions and welfare organisations.

Thank you for the trust you have placed in us and the superb partnership we enjoy with you.

Here’s to continued success!

Interview: Adrian Dossenbach, communications specialist at Brüggli

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***In an interview with socially responsible company Brüggli, CEO Serge Patamia reveals how valuable the cooperation with the apprenticeship and integration centre is and the values that RINCO lives by.***

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***New RINCO extension in Romanshorn, with the Brüggli building behind***

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